

# Innovative Solutions. Exceptional Service.

At Delaney and Hardy Consulting, we deliver exceptional results with trust, expertise, and a deep commitment to our clients' success.

Dr. Alice M. Delaney,  
Co-President and  
Co-CEO

Melanie L. Hardy, MS  
Co-President and  
Co-CEO



## Corporate Overview:

Delaney & Hardy Consulting is a woman-owned government consulting agency specializing in delivering unparalleled acquisition support, grant writing, and clinical research services. With decades of combined experience and a commitment to excellence, we partner with government clients and private organizations to meet their operational goals through tailored, strategic solutions. Our team brings expertise in acquisition management, contract support, and program execution, ensuring seamless performance and impactful results.

## Core Competencies:

Delaney & Hardy Consulting provides a comprehensive suite of services designed to support your organization's growth and efficiency, offering expert guidance and solutions to help you achieve your goals.

### Acquisition & Contract Management

- Pre-award and post-award support
- Contract lifecycle management (cradle-to-grave)
- Federal Acquisition Regulation (FAR) compliance
- Procurement strategy development

### Grant Writing & Management

- Comprehensive grant proposal preparation
- Grant compliance monitoring and reporting
- Strategic funding identification
- Research grant management expertise

### Clinical Research & Data Support

- Research design and data analysis
- Compliance with federal and clinical research guidelines
- Program evaluation and monitoring

### Staffing Solutions

- Biomedical, IT, and maintenance service acquisitions
- Skilled personnel placement for diverse project needs

## Certifications & Affiliations

- Woman-Owned Small Business (WOSB)
- SBA-Certified
- Compliant with FAR, DFARS, and applicable federal regulations

## NAICS Codes

- 541611 – Administrative Management and General Management Consulting Services
- 541618 – Other Management Consulting Services
- 541715 – Research and Development in Physical, Engineering, and Life Sciences
- 541990 – All Other Professional, Scientific, and Technical Services



CLICK TO LEARN MORE

## CAPABILITY STATEMENT

### Past Performance:

Our team has supported numerous government agencies, private companies, and non-profit organizations in meeting their operational goals:

- Managed a \$10M multi-year acquisition portfolio for a federal agency.
- Secured \$5M+ in funding for non-profit organizations through grant proposals.
- Streamlined contract processes, resulting in a 20% efficiency increase for a Department of Defense client.

### Differentiators:

Delaney & Hardy Consulting stands out with tailored solutions, a proven track record in government contracts, and a team of experts in acquisition and grants. We're dedicated to exceeding expectations with innovative, cost-effective strategies.

#### Customized Solutions

Tailored strategies designed to address the specific challenges and objectives of each client, ensuring effective and personalized outcomes.

#### Proven Track Record

A history of successfully executing large-scale government contracts, delivering results on time and within budget.

#### Expert Team

Experienced professionals with specialized expertise in acquisition, grants, and strategic consulting.

#### Client-Centered Focus

A commitment to providing innovative, cost-effective solutions that consistently exceed client expectations.

#### Our Mission:

At Delaney & Hardy Consulting, we are dedicated to empowering organizations by providing expert solutions that drive success, efficiency, and innovation.

#### Partner With Us

Discover how Delaney & Hardy Consulting can support your mission with expert services, innovative solutions, and a commitment to excellence. Contact us today to learn more about our capabilities and discuss your project needs.

